2022 Q1 Investor Conference

Spokesperson
Skin Huang
May 11th, 2022
Company and Industry
Axiomtek at a Glance

To be atop of the embedded computer industry, recognized by our partners as a trusted source of reliable products and dependable services. To offer products that are more advanced, intelligent, efficient, and safer, and help our partner to greatly increase quality of services and move towards a sustainable society and environment.

<table>
<thead>
<tr>
<th>Established /Headquarters</th>
<th>Founder &amp; Chairman</th>
<th>CEO &amp; President</th>
<th>Revenue /Capital</th>
<th>Facility Space /Employees</th>
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<tbody>
<tr>
<td>May 1990 /Taipei, Taiwan</td>
<td>YT Yang</td>
<td>Albert Huang</td>
<td>$181.8M /$32.6M</td>
<td>17,095m² (HQ) /750+</td>
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IPC Industry

Upper
- Components
  - Semiconductor, Connector, PCB, Power Supply, Case, Storage....

Middle
- IPC manufacturer
  - Board, Embedded System, Peripheral device

Lower
- Application
  - System integration, Agent/VAR, Vertical Markets (Medical, Gaming, Transportation, Network Appliances....)
Axiomtek has experienced extraordinary growth over the past 30 years. Fueled by our passionate employees, we have leveraged decades of experience which has resulted in a vast portfolio of high value add solutions that we deliver to our trusted customers. We are committed to making long term investments to secure our place at the top of the industrial PC industry. This commitment has yielded a growing team of engineers including software, hardware, middleware and application engineers, that are second to none!
Domain-Focused Systems

To Enable Industry Leading Innovations
Design Engineering Services

- **Global Support and Service**
  - In-house manufacturing and system assembly.
  - Global certifications for worldwide product development.

- **Diverse Industry Experience**
  - Quick innovation on the customized application and fully-integrated simulation technology.

- **Project Management Service**
  - World-class project managers take ownership of your projects from concept through mass production.

- **Accelerate Time-to-Market**
  - Utilizes development resources quickly, efficiently, and within budget.

- **5+ Local Design Center**
- **200+ R&D Engineers Globally**
- **45+ Days Prototype Delivery**
- **20+ Million-dollar Accounts**
- **90+ Projects**
Quarterly Consolidated Revenue and Gross Margin

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<tbody>
<tr>
<td>Revenue (Million)</td>
<td>1,047</td>
<td>956</td>
<td>1,034</td>
<td>958</td>
<td>1,141</td>
<td>1,388</td>
<td>1,211</td>
<td>1,270</td>
<td>1,109</td>
<td>1,260</td>
<td>1,245</td>
<td>1,211</td>
<td>1,270</td>
<td>1,238</td>
<td>1,211</td>
<td>1,270</td>
<td>1,109</td>
<td>1,260</td>
<td>1,149</td>
<td>1,204</td>
<td>1,101</td>
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<tr>
<td>Gross Margin %</td>
<td>36.43%</td>
<td>32.73%</td>
<td>33.79%</td>
<td>32.64%</td>
<td>33.73%</td>
<td>33.08%</td>
<td>33.73%</td>
<td>34.55%</td>
<td>31.73%</td>
<td>33.65%</td>
<td>33.27%</td>
<td>36.10%</td>
<td>33.67%</td>
<td>32.74%</td>
<td>36.66%</td>
<td>34.13%</td>
<td>32.18%</td>
<td>34.99%</td>
<td>31.64%</td>
<td>33.12%</td>
<td>32.99%</td>
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<tr>
<td>Net Profit %</td>
<td>2.89%</td>
<td>7.91%</td>
<td>8.84%</td>
<td>4.54%</td>
<td>7.27%</td>
<td>3.79%</td>
<td>7.39%</td>
<td>10.13%</td>
<td>14.25%</td>
<td>5.73%</td>
<td>5.99%</td>
<td>9.81%</td>
<td>5.30%</td>
<td>5.64%</td>
<td>12.34%</td>
<td>4.17%</td>
<td>8.78%</td>
<td>6.18%</td>
<td>9.00%</td>
<td>22.56%</td>
<td>22.65%</td>
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<tr>
<td>Operating Expense %</td>
<td>29.39%</td>
<td>27.75%</td>
<td>22.15%</td>
<td>27.65%</td>
<td>21.88%</td>
<td>20.46%</td>
<td>23.26%</td>
<td>23.19%</td>
<td>25.12%</td>
<td>25.63%</td>
<td>24.94%</td>
<td>24.89%</td>
<td>25.99%</td>
<td>24.55%</td>
<td>24.42%</td>
<td>24.82%</td>
<td>29.59%</td>
<td>27.67%</td>
<td>21.35%</td>
<td>25.21%</td>
<td>25.86%</td>
</tr>
<tr>
<td>Tax Rate</td>
<td>10.78%</td>
<td>7.48%</td>
<td>18.11%</td>
<td>18.03%</td>
<td>28.03%</td>
<td>44.28%</td>
<td>26.14%</td>
<td>27.59%</td>
<td>18.35%</td>
<td>20.97%</td>
<td>24.91%</td>
<td>30.00%</td>
<td>14.53%</td>
<td>31.12%</td>
<td>28.52%</td>
<td>22.98%</td>
<td>14.80%</td>
<td>35.57%</td>
<td>26.80%</td>
<td>8.54%</td>
<td>24.11%</td>
</tr>
<tr>
<td>Basic EPS</td>
<td>0.35</td>
<td>9.66</td>
<td>1.16</td>
<td>0.54</td>
<td>1.05</td>
<td>1.38</td>
<td>1.23</td>
<td>1.46</td>
<td>1.46</td>
<td>2.14</td>
<td>1.27</td>
<td>0.89</td>
<td>0.82</td>
<td>1.35</td>
<td>0.74</td>
<td>0.82</td>
<td>1.43</td>
<td>0.55</td>
<td>1.58</td>
<td>0.99</td>
<td>1.48</td>
</tr>
</tbody>
</table>
Product Revenue Breakdown by Geography

America
- 2020: 52%
- 2021: 56%
- 2022 Q1: 55%

Europe
- 2020: 25%
- 2021: 24%
- 2022 Q1: 23%

Asia
- 2020: 23%
- 2021: 20%
- 2022 Q1: 22%
Product Revenue Breakdown by Application

2021

- Automation/Transportation: 40%
- Gaming/Network: 49%
- Medical/Retail: 11%
- Others: 11%

2022 Q1

- Automation/Transportation: 41%
- Gaming/Network: 48%
- Medical/Retail: 11%
- Others: 11%
Thank You