



2021 Investor Conference

Spokesperson
Skin Huang
November 16th , 2021

A decorative circular graphic on the right side of the slide. It features a green seedling growing out of dark red soil. The seedling has two leaves and a small stem. To the right of the seedling is a circular inset containing a pie chart with four segments in shades of orange, yellow, and red. The text 'The Passion of Doing Great Things' is written in a white, cursive font along the bottom edge of the circular graphic.

*The Passion of Doing
Great Things*



Company and Industry



Axiomtek is a leading design and manufacturing company in the industrial computer and embedded field. In order to strong our own technology capabilities, increase the brand core value and create a win-win situation for partners and shareholders, base on trend of Industrial Internet of Things (IIoT) and Industry 4.0, our creative concept of integrated services for embedded computing assures trusted delivery and valuable system integration from board-level design-in to system-level design for vertical markets in Automation, Medical, Smart Energy, etc.



KIWI310

1.8" SBC with Intel® Celeron® Processor N3350, Micro HDMI, 1 GbE LAN, 2 USB 3.2 and 40-pin GPIO



mBOX100

Medical Grade Fanless Slim System with 8th Gen Intel® Core™ i7/i5 & Celeron® Processor for Smart Healthcare Applications



iHPC300

4U Rackmount GPU Workstation with 3rd Generation Intel® Xeon® Scalable Processor and Multiple Accelerator Cards



GOT815W-511

15.6" FHD TFT IP66 & IP69K-rated Stainless Steel Fanless PCT (or Resistive Touch) Panel Computer with Intel® Core™ i5-73...

IPC Industry

Upper

- Components
- Semiconductor, Connector, PCB, Power Supply, Case, Storage....

Middle

- IPC manufacturer
- Board, Embedded System, Peripheral device



Lower

- Application
- System integration, Agent/VAR, Vertical Markets (Medical, Gaming, Transportation, Network Appliances....)

OUR Advantages

Axiomtek has experienced extraordinary growth over the past 30 years. Fueled by our passionate employees, we have leveraged decades of experience which has resulted in a vast portfolio of high value add solutions that we deliver to our trusted customers. We are committed to making long term investments to secure our place at the top of the industrial PC industry. This commitment has yielded a growing team of engineers including software, hardware, middleware and application engineers, that are second to none!



Long-Term Availability

Product Lifecycle Management and
Supply Chain Management



Domain- Focused Intelligent System

Design-In Service

Innovation and Fast Time-To-Market through
Axiomtek's Professional Design Engineering
Services

Domain-Focused Systems

To Enable Industry Leading Innovations



AIOT AUTOMATION

Machine Vision, HMI, Edge Computing, AMR, Industrial System

TRANSPORTATION

Surveillance & Security, PIDS, Driver Console & Management Gateway

NETWORK

IIoT Gateway, UTM, IPS/IDS, SD-WAN, Next Generation Firewall

RETAIL

Digital Signage, Interactive Kiosk, Self-Service Kiosk, IWB

MEDICAL

Medical Equipment & Device, Medical Imaging, AI Diagnosis

GAMING

Slot Machine, Electronic Table Game, PTS, Video Mixer



Axiomtek Global Operation

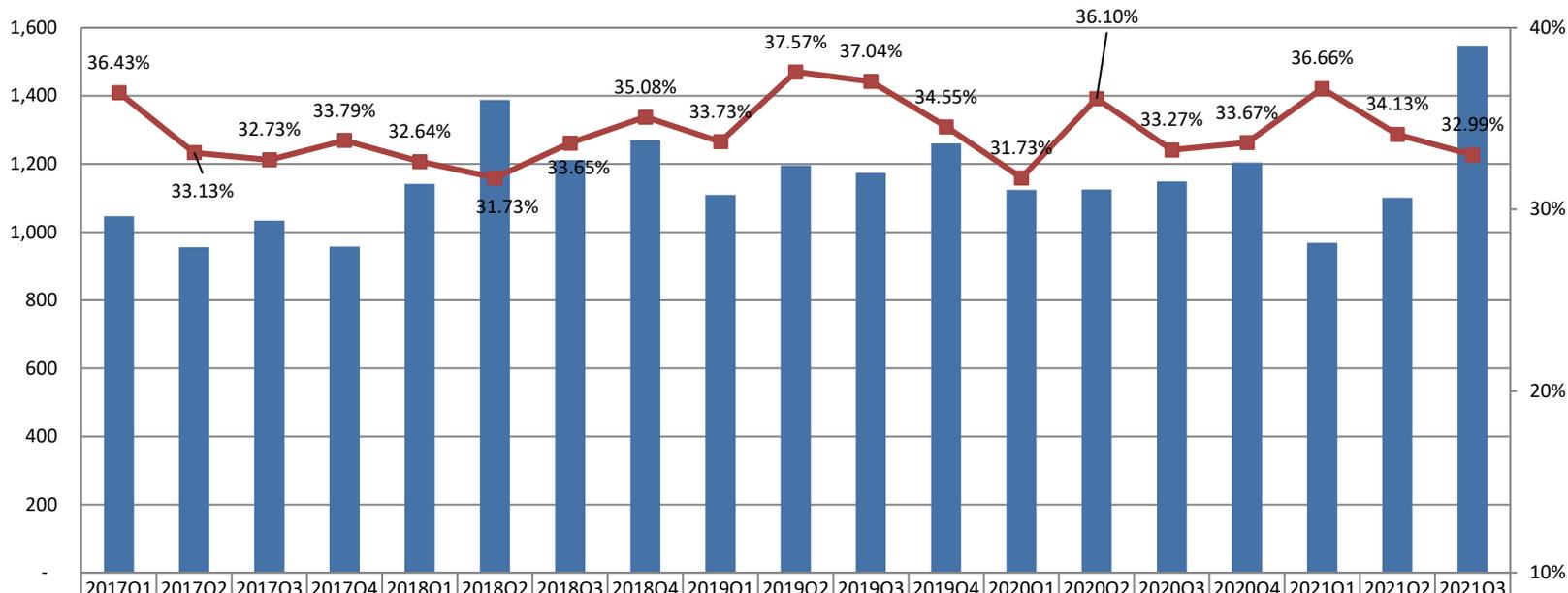
15 Sales offices
60+ Distributors
200+ Engineers
750+ Employees
\$156M Revenue





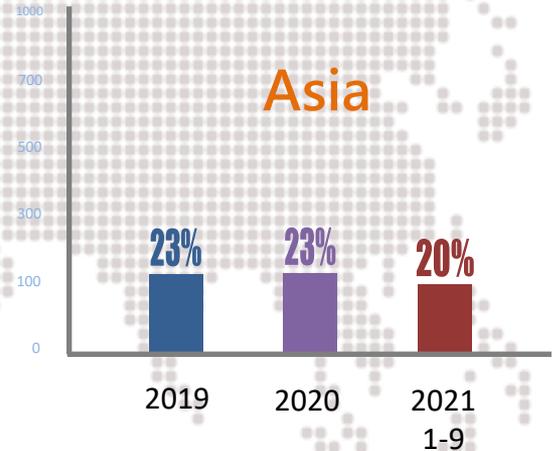
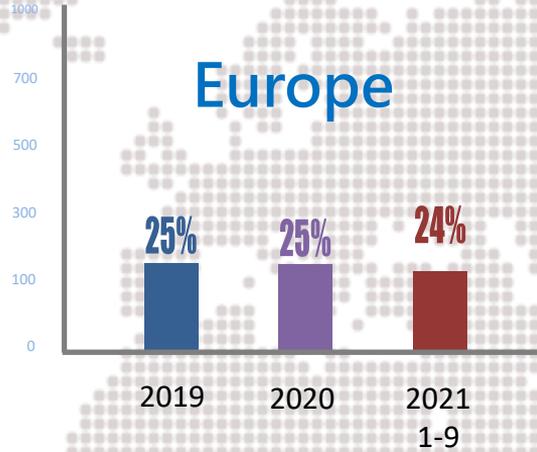
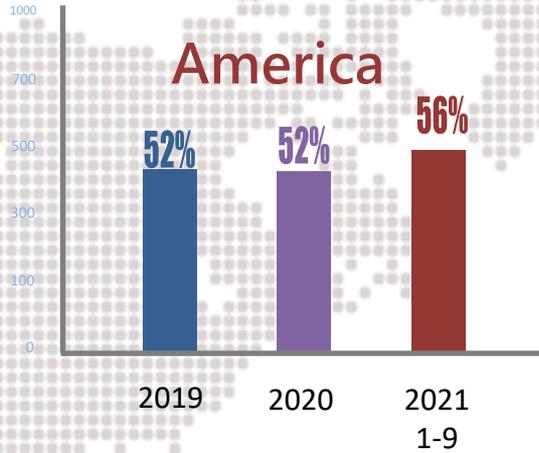
Financial Result

Quarterly Consolidated Revenue and Gross Margin

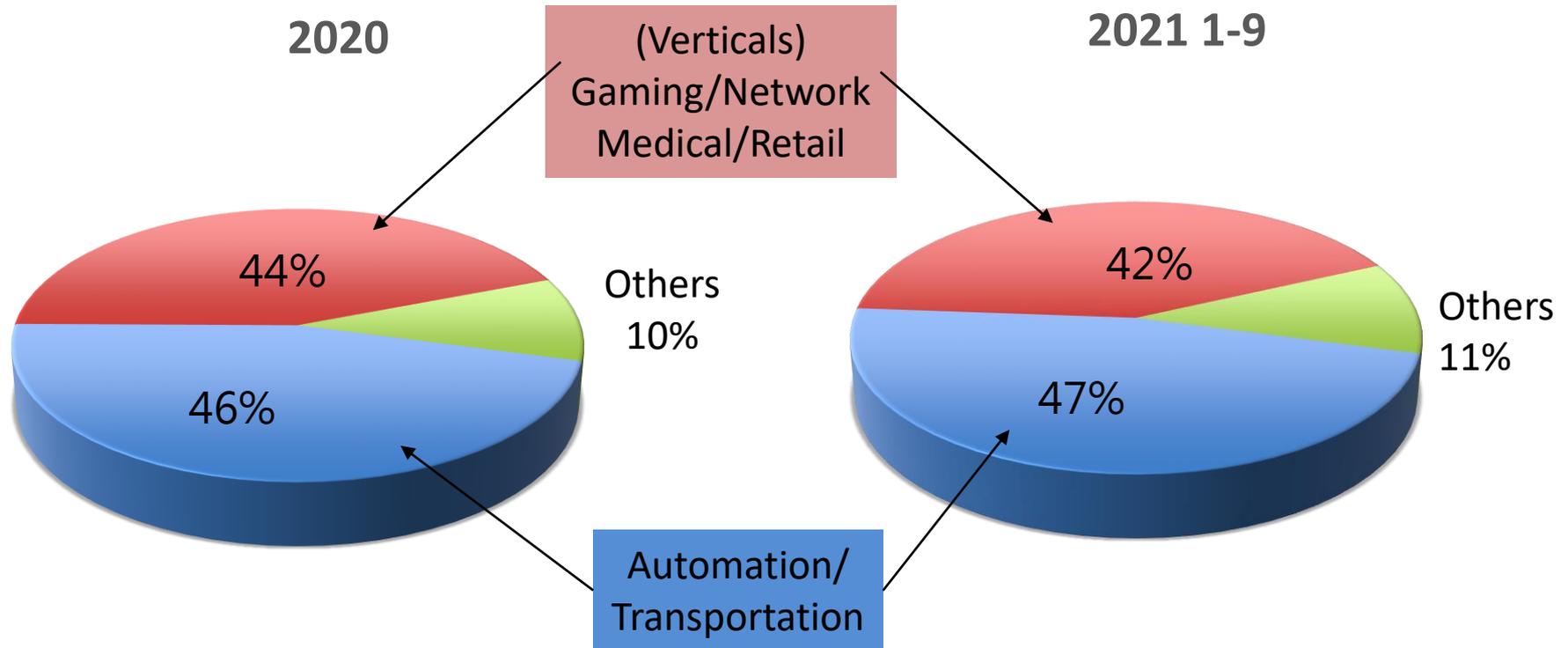


Revenue (Million)	1,047	956	1,034	958	1,141	1,388	1,211	1,270	1,109	1,196	1,173	1,260	1,124	1,125	1,149	1,204	969	1,101	1,547
Gross Margin %	36.43%	33.13%	32.73%	33.79%	32.64%	31.73%	33.65%	35.08%	33.73%	37.57%	37.04%	34.55%	31.73%	36.10%	33.27%	33.67%	36.66%	34.13%	32.99%
Net Profit %	2.89%	79.91%	8.84%	4.54%	7.27%	7.93%	8.08%	9.13%	10.50%	14.25%	8.63%	5.73%	5.99%	9.81%	5.30%	5.64%	12.34%	4.17%	8.78%
Operating Expense %	29.39%	27.75%	22.15%	27.65%	21.88%	20.46%	23.26%	23.19%	25.12%	25.63%	24.94%	24.98%	25.99%	24.55%	24.42%	24.82%	29.59%	27.67%	21.35%
Tax Rate	11.07%	7.48%	18.11%	18.03%	28.03%	44.28%	26.14%	27.59%	18.35%	20.97%	24.91%	30.00%	14.53%	31.12%	28.52%	22.98%	14.80%	35.57%	26.80%
Basic EPS	0.35	9.66	1.16	0.54	1.05	1.38	1.23	1.46	1.46	2.14	1.27	0.89	0.82	1.35	0.74	0.82	1.43	0.55	1.58

Product Revenue Breakdown by Geography



Product Revenue Breakdown by Application



The Passion of Doing Great Things

大膽轉身, 熱情串聯 | 追求卓越, 迎向冠軍

