2021 First Quarter Investor Conference

Spokesperson
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Company and Industry
Axiomtek is a leading design and manufacturing company in the industrial computer and embedded field. In order to strengthen our own technology capabilities, increase the brand core value and create a win-win situation for partners and shareholders, based on the trend of Industrial Internet of Things (IIoT) and Industry 4.0, our creative concept of integrated services for embedded computing assures trusted delivery and valuable system integration from board-level design-in to system-level design for vertical markets in Automation, Medical, Smart Energy, etc. Our products are:

- **Design-in Service**
  - Boards & Modules
    - Industrial & Embedded Motherboard
    - PICMG Single Board Computer
    - System on Module
    - Intel® Smart Display Module
    - Add-on-Card & Peripheral
  - Systems & Platforms
    - Embedded System
    - Industrial PC
    - Machine Vision
    - Data Acquisition
    - Network Communication Platform
    - Digital Signage Players
  - Industrial Panel PCs
    - Fanless Touch Panel PC
    - Touch Panel PC & Monitor
    - Medical Computing
    - Transportation Computing
    - Accessory
  - IoT Solutions
    - Transportation
    - Automation
    - Retail
    - Software

- **Product Service**
The Passion of Doing Great Things

IPC Industry

Upper
• Components
  • Semiconductor, Connector, PCB, Power Supply, Case, Storage....

Middle
• IPC manufacturer
  • Board, Embedded System, Peripheral device

Lower
• Application
  • System integration, Agent/VAR, Vertical Markets (Medical, Gaming, Transportation, Network Appliances....)
OUR Advantages

Axiomtek has experienced extraordinary growth over the past 30 years. Fueled by our passionate employees, we have leveraged decades of experience which has resulted in a vast portfolio of high value add solutions that we deliver to our trusted customers. We are committed to making long term investments to secure our place at the top of the industrial PC industry. This commitment has yielded a growing team of engineers including software, hardware, middleware and application engineers, that are second to none!

Long-Term Availability
Product Lifecycle Management and Supply Chain Management

Domain-Focused Intelligent System

Design-In Service
Innovation and Fast Time-To-Market through Axiomtek’s Professional Design Engineering Services
Domain-Focused Systems
To Enable Industry Leading Innovations

- **AIOT AUTOMATION**
  - Machine Vision, HMI, Edge Computing, AMR, Industrial System

- **TRANSPORTATION**
  - Surveillance & Security, PIDS, Driver Console & Management Gateway

- **NETWORK**
  - IIoT Gateway, UTM, IPS/IDS, SD-WAN, Next Generation Firewall

- **RETAIL**
  - Digital Signage, Interactive Kiosk, Self-Service Kiosk, IWB

- **MEDICAL**
  - Medical Equipment & Device, Medical Imaging, AI Diagnosis

- **GAMING**
  - Slot Machine, Electronic Table Game, PTS, Video Mixer

The Passion of Doing Great Things
Axiomtek Global Operation

- 15 Sales offices
- 60+ Distributors
- 200+ Engineers
- 750+ Employees
- $156M Revenue
Financial Result
Quarterly Consolidated Revenue and Gross Margin

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (Million)</th>
<th>Gross Margin %</th>
<th>Net Profit %</th>
<th>Operating Expense %</th>
<th>Tax Rate</th>
<th>Basic EPS</th>
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</thead>
<tbody>
<tr>
<td>2016Q1</td>
<td>1,285</td>
<td>36.17%</td>
<td>8.61%</td>
<td>24.55%</td>
<td>21.71%</td>
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<tr>
<td>2016Q2</td>
<td>1,063</td>
<td>37.96%</td>
<td>7.55%</td>
<td>29.07%</td>
<td>24.55%</td>
<td>0.97</td>
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<td>2016Q3</td>
<td>1,195</td>
<td>37.52%</td>
<td>7.95%</td>
<td>25.82%</td>
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<tr>
<td>2016Q4</td>
<td>1,165</td>
<td>36.84%</td>
<td>7.64%</td>
<td>27.63%</td>
<td>27.63%</td>
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<td>2017Q1</td>
<td>1,047</td>
<td>36.43%</td>
<td>2.89%</td>
<td>29.39%</td>
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<tr>
<td>2017Q2</td>
<td>956</td>
<td>33.13%</td>
<td>79.91%</td>
<td>27.75%</td>
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<td>2017Q3</td>
<td>1,034</td>
<td>32.73%</td>
<td>8.4%</td>
<td>22.15%</td>
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<td>9.66</td>
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<td>2017Q4</td>
<td>988</td>
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<td>4.54%</td>
<td>27.65%</td>
<td>27.65%</td>
<td>1.16</td>
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<td>2018Q1</td>
<td>1,141</td>
<td>32.64%</td>
<td>7.27%</td>
<td>21.88%</td>
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<tr>
<td>2018Q2</td>
<td>1,388</td>
<td>31.7%</td>
<td>7.93%</td>
<td>20.46%</td>
<td>20.46%</td>
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<td>2018Q3</td>
<td>1,211</td>
<td>33.65%</td>
<td>8.08%</td>
<td>23.26%</td>
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<td>23.19%</td>
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<tr>
<td>2019Q1</td>
<td>1,109</td>
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<td>10.5%</td>
<td>25.12%</td>
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<td>1.46</td>
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<tr>
<td>2019Q2</td>
<td>1,196</td>
<td>37.57%</td>
<td>14.25%</td>
<td>25.63%</td>
<td>25.63%</td>
<td>1.46</td>
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<td>2019Q3</td>
<td>1,173</td>
<td>37.05%</td>
<td>8.63%</td>
<td>24.94%</td>
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<td>2019Q4</td>
<td>1,260</td>
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<td>5.73%</td>
<td>24.98%</td>
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<tr>
<td>2020Q1</td>
<td>1,124</td>
<td>31.73%</td>
<td>5.99%</td>
<td>25.99%</td>
<td>25.99%</td>
<td>0.89</td>
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<tr>
<td>2020Q2</td>
<td>1,125</td>
<td>31.73%</td>
<td>9.81%</td>
<td>24.55%</td>
<td>24.55%</td>
<td>0.82</td>
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<tr>
<td>2020Q3</td>
<td>1,149</td>
<td>36.10%</td>
<td>5.3%</td>
<td>24.42%</td>
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<td>1.35</td>
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<tr>
<td>2020Q4</td>
<td>1,204</td>
<td>33.27%</td>
<td>5.64%</td>
<td>24.82%</td>
<td>24.82%</td>
<td>0.74</td>
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<tr>
<td>2021Q1</td>
<td>969</td>
<td>36.66%</td>
<td>12.34%</td>
<td>29.59%</td>
<td></td>
<td>0.82</td>
</tr>
</tbody>
</table>

The Passion of Doing Great Things
Product Revenue Breakdown by Geography

America
- 2019: 52%
- 2020: 52%
- 2021 1-3: 55%

Europe
- 2019: 25%
- 2020: 25%
- 2021 1-3: 24%

Asia
- 2019: 23%
- 2020: 23%
- 2021 1-3: 21%
Product Revenue Breakdown by Application

2020
- Automation/Transportation: 44%
- Gaming/Network: 46%
- Others: 10%

2021 1-3
- Automation/Transportation: 40%
- Gaming/Network: 48%
- Others: 12%

(Verticals)
- Medical/Retail

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