



JihSun Securities Forum Q4, 2017

English version

Candice Hsieh
Marketing Director and Spokesperson
December 1st, 2017



Agenda

- Focus on Industrial IoT and Industrial 4.0
- Axiomtek Group Organization
- Recent Update

Focus on Industrial IoT & Industrial 4.0

New Industry Era - Powerful Industry 4.0



35% reduction in downtime with active diagnostics and monitoring.



Up to 40% reduction in cycle times. Central, decentralized or hybrid fieldbus by modular or compact design.



Up to 40% reduction in energy consumption by power management.

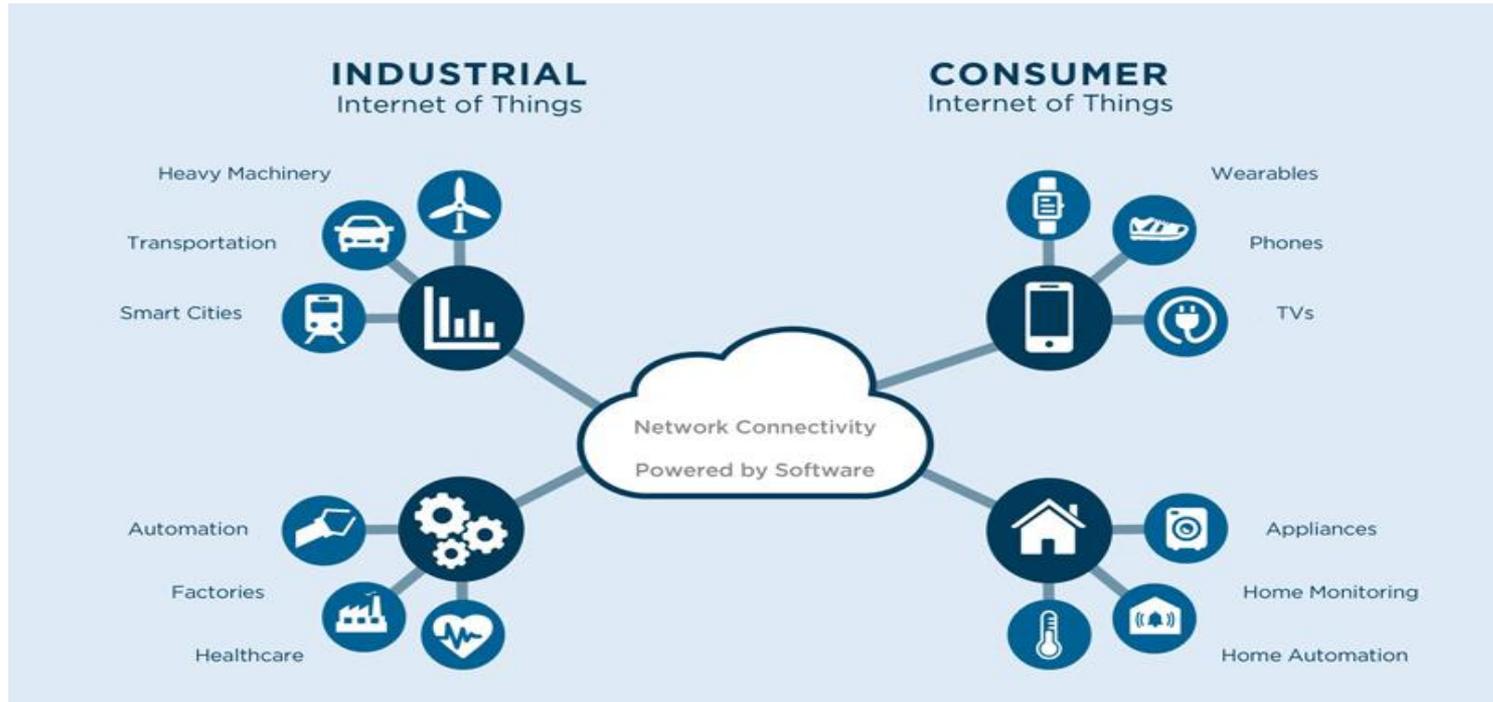


60% increase in production efficiency by extensive function integration.



Communicate with any devices and sensors. Connect different levels, different requirements.

What IoT Influences



Axiomtek IIOT

Factory Automation
Intelligent Transportation
Energy Saving
Health Care

Security and Surveillance
Building Management
Agriculture Automation
Intelligent Vehicle Monitoring and Control

應用層 Manage Applications



- 物聯網與行業間的專業進行技術融合
- 根據不同的需求開發出相應的應用軟體

Industrial Firewalls
Industrial Gateways
Ethernet Convertors

Ethernet Switches
Remote Management Solutions

網路層 Connect Networks

- 將感知層收集到的資料傳輸至國際網路
- 建構無線通訊網路上

Embedded Systems
DIN-rail Embedded Controllers

Transportation Embedded Systems
Multi-touch Panel Computers

感知層 Device Devices & Sensors

- 針對不同的場景進行感知與監控
- 具有感測、辨識及通訊能力的設備

Vertical Business Focus

Transportation

Rail, In-vehicle, Marine

Security & Surveillance
Test & Control
Infotainment Systems
Predictive Maintenance
Fleet Management
for Trains, Bus, Heavy-duty Vehicles, Cargo and Ships

Automation

Machine Vision

EtherCAT Solutions

Smart Energy

Predictive Maintenance

Design-in Services

Gaming

Retail

Cloud Computing & Network Infrastructure

Embedded Core and Smart Engine

Certified Computer



Embedded Box PC



Industrial PC



Panel PC & Display



Certified Panel PC & Display



SOM & Embedded SBC



Industrial Gateway & I/O



DAQ & Remote I/O



Network Appliance & SDN

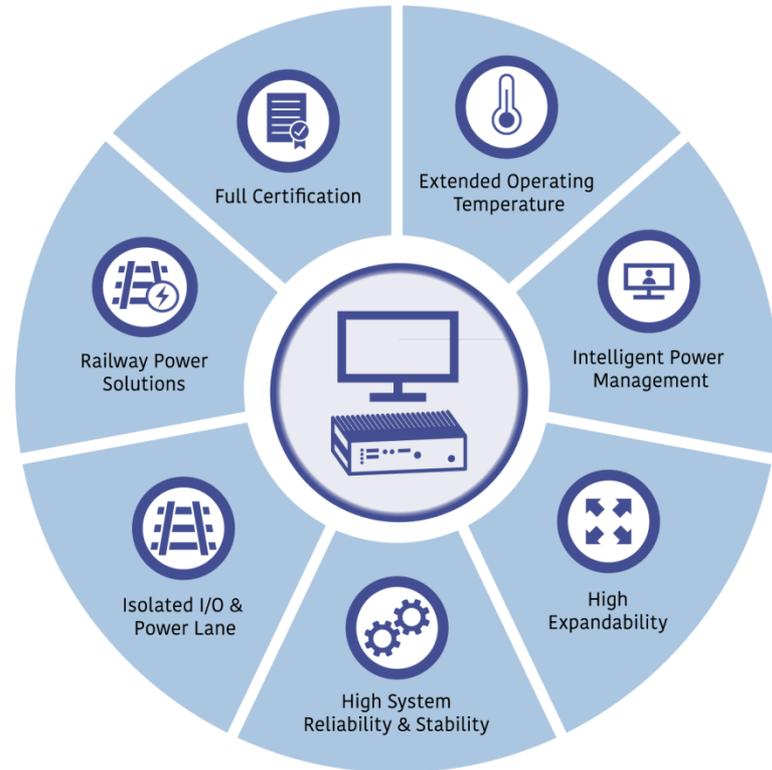


Gaming System & I/O Modules



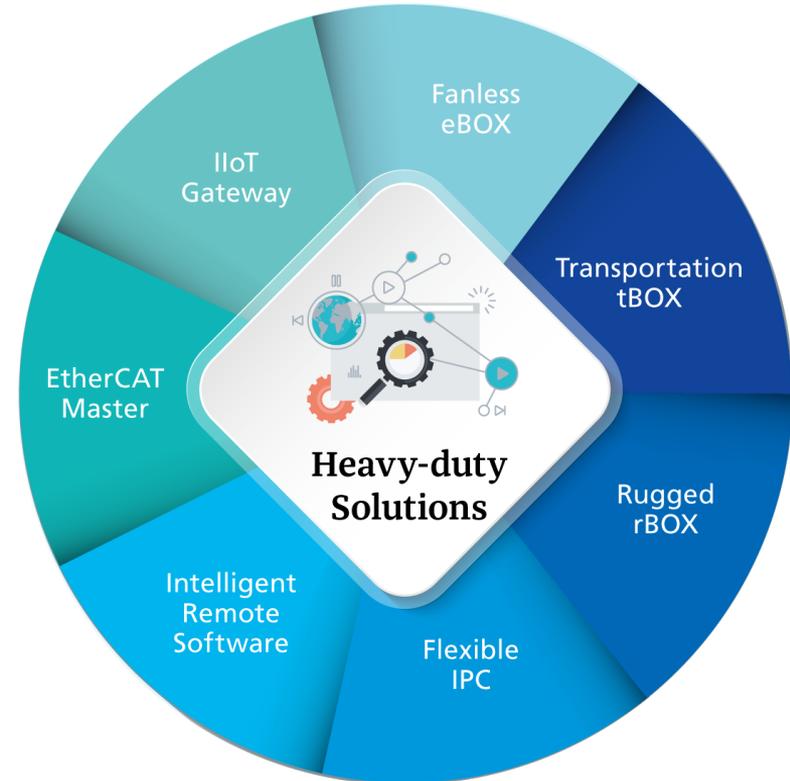
Comprehensive Transportation Solution

Our comprehensive transportation product line includes the tBOX embedded system series, the GOT touch panel computer series, edge service, IOT gateway, and the railway monitor series. They offer a variety of certifications including EN 50155, EN 50121, EN 45545, DNV 2.4, and IEC 60945.



Heavy-duty Solutions for Automation

Axiomtek's focus is to deliver products and services that help solve our customer's challenges. Our expertise includes personalized design assistance and customization services. Standard computing solutions offer innovative design and extensive features that are desirable for most applications.



Certificates to Commit Quality

Railway	In-vehicle	Marine	Anti-explosion	Substation
---------	------------	--------	----------------	------------



EN 50155



ISO 7637



IEC 60945



IEC 61850
IEEE 1613



EN 50121-4



E13



DNV 2.4



EN 50155
EN 50121-4



EN 45545

Design-in Services

Digital Signage

Interactive Whiteboard

Firewall

SDN

UTM



Fully-customized design service

Fully customized design service provides a total solution from board-level design to system-level integration to deliver a value-add for vertical applications.



Semi-customized design service

To satisfy the growing demand for embedded solutions, we offer customers a wide range of embedded boards and accessories which can be integrated in customer systems. Whether a customer chooses to design their I/O boards by themselves or receive assistance from Axiomtek. We will always provide all necessary information and cooperation in order to help our customers build their systems.



Micro-customized design service

Through our micro-customized design service, customers can complete their systems quickly and easily with just a few minor configuration changes. No need to redesign, the almost ready embedded modules can speed up the time to market.

Gaming

Player Tracking

Vending

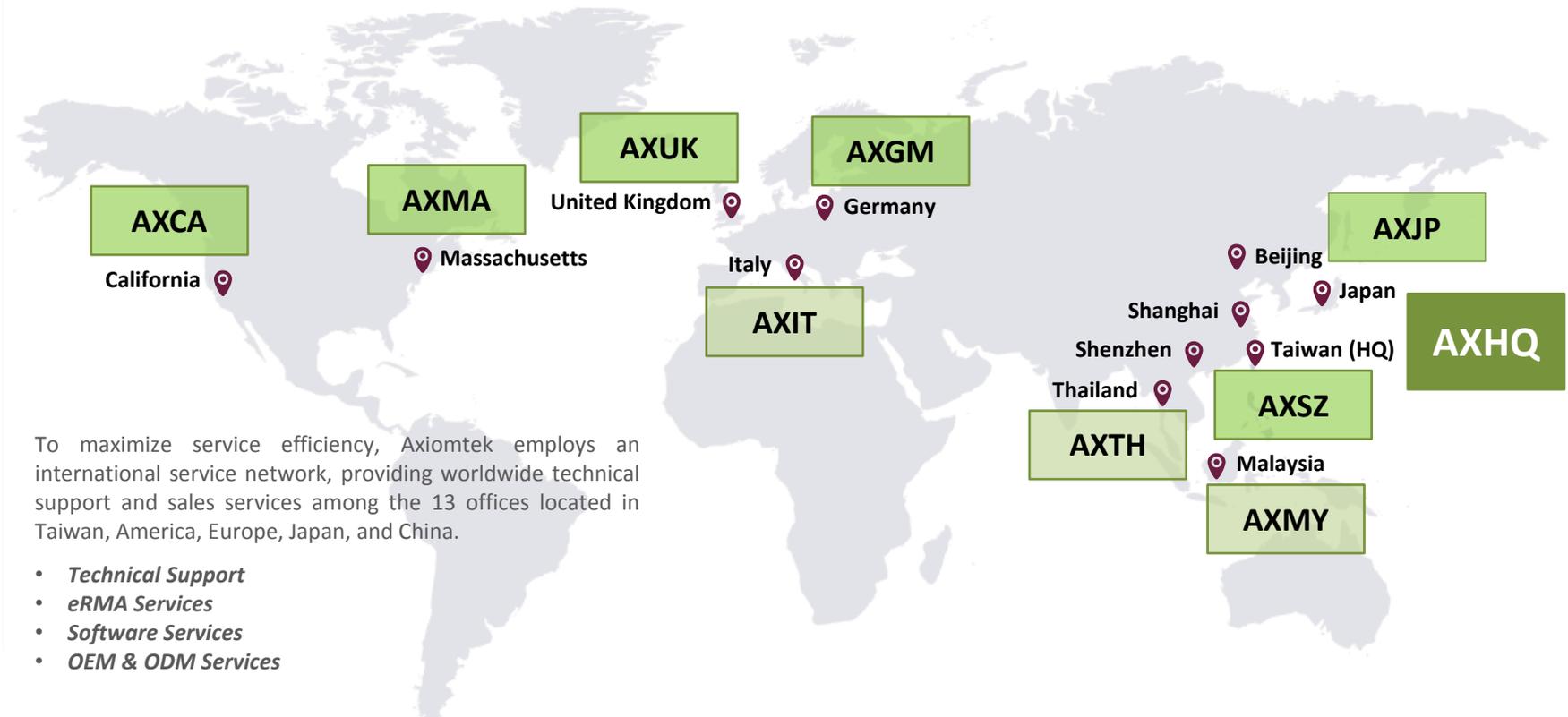
Kiosk

Smart ATM

The slide features a large, dark red diagonal shape on the left side, which serves as a background for the text. A thin, light gray diagonal line runs parallel to the red shape, separating it from the white background on the right. The text is centered within the red area.

Axiomtek Group Organization

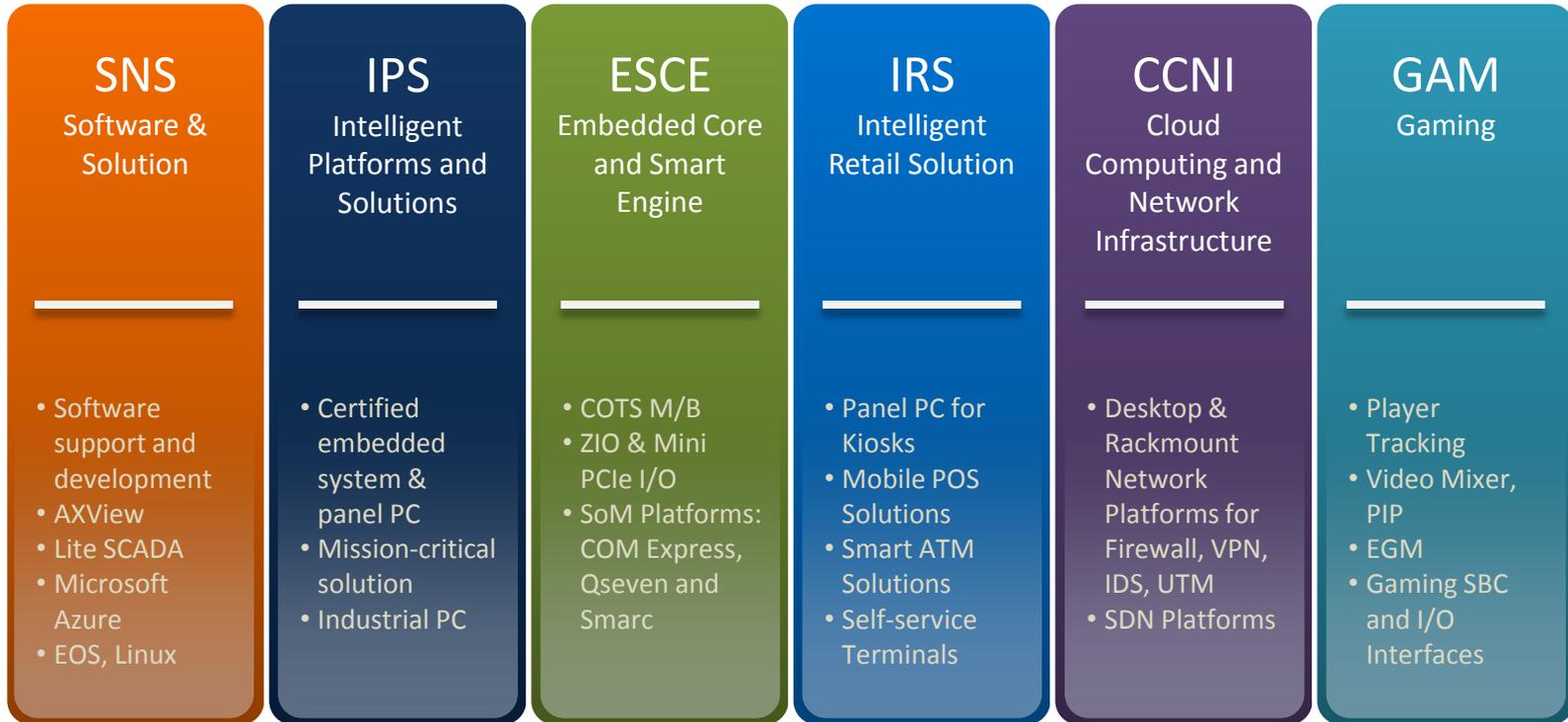
Global Operation



To maximize service efficiency, Axiomtek employs an international service network, providing worldwide technical support and sales services among the 13 offices located in Taiwan, America, Europe, Japan, and China.

- *Technical Support*
- *eRMA Services*
- *Software Services*
- *OEM & ODM Services*

Strategic Business Units





Recent Update

2H'17 Activity and Award

- Five products were awarded with the “*Taiwan Excellence 2018*”, namely tBOX324-894-FL, eBOX700-891-FL, GOT3177T-311-FR, P6105 and OPS500-501-H.
- Exhibited at the IoT Expo 2017 in Taipei from September 10th to 13th, 2017. At our booth #D127, we will be showcasing our ideal predictive maintenance solution and Microsoft Azure certified Industrial IoT gateway.
- Held Axiomtek annual global partner conference in Europe.
- Exhibited at the The 19th China International Industry Fair from November 7th to 11th.
- Moved to new Xizhi office on November 13th, 2017.
- Exhibited at the “AusRAIL PLUS 2017 Conference & Exhibition” at the Brisbane Convention and Exhibited Centre in Brisbane, Australia from 21st to 23rd of November 2017.
- Exhibited at SPS IPC drives 2017 in Nuremberg from November 28th to 30th.
- Won the 2017 TCSA award



TAIWAN
EXCELLENCE
2018

Axiomtek Wins Taiwan Excellence 2018



OPS500-501-H



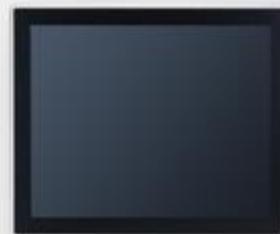
eBOX700-891-FL



tBOX324-894-FL

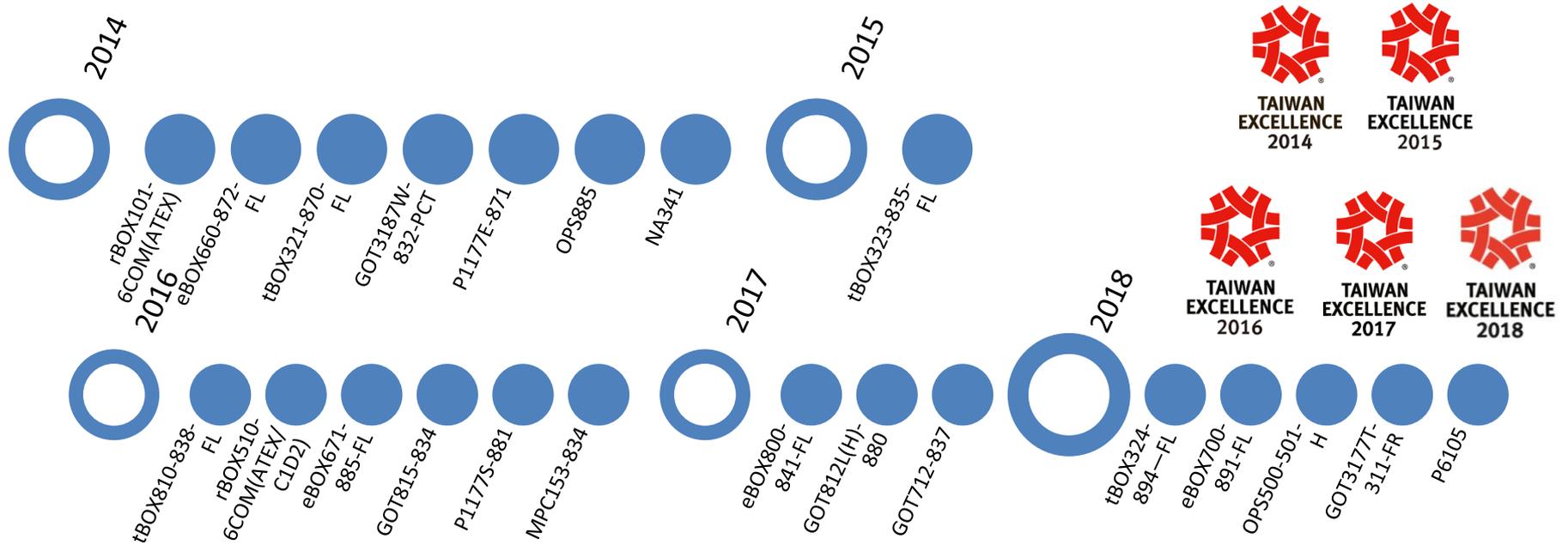


P6105

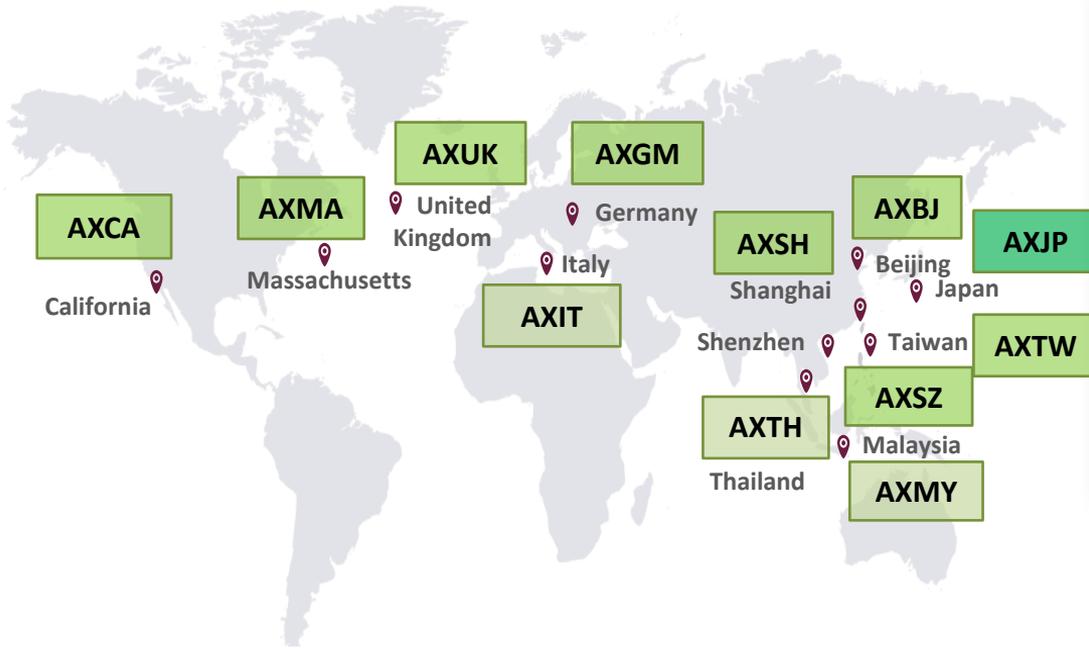


GOT3177T-311-FR

Taiwan Excellence Award



New Office Building



New address and contact numbers:
**8F., No.55, Nanxing Road, Xizhi District,
New Taipei City 221, Taiwan**
TEL: +886-2-8646-2111 (main line)
FAX: +886-2-8646-2555



Thank You

www.axiomtek.com

