

Company Profile

April, 2016

Milestone



May 1990
 Founded in New Taipei City, Taiwan, started as SI for Industrial Automation

Apr 1994
 Established Axiomtek US office in California

Jan 1998
 Launched Panel PC product line



Sep 2004
 Established Axiomtek China sales offices in Shenzhen, Shanghai and Beijing



Oct 2005
 Acquired EtherWAN developing industrial networking solutions

Sep 2010
 Launched rBOX embedded systems for outdoor & hardened applications



Jul 2011
 Launched tBOX embedded systems for transportation applications



Sep 2015
 Axiomtek on the Forbes Asia's 200 Best Under A Billion List

Dec 2015
 Achieved consolidated annual sales of USD151 million

Jan 2016
 Implemented Salesforce cloud service for CRM

May 1992
 Launched Industrial PC product line



Aug 1996
 Launched Embedded PC product line



Apr 2005
 IPO launched on GriTai Securities Market in Taiwan

Mar 2011
 Obtained ISO 13485 medical manufacturing certification

Dec 2012
 Acquired embedded system integration BU from Suntron in Massachusetts, USA

Dec 2015
 Won 6 outstanding products, "Taiwan Excellence 2016" award



Mar 1991
 Launched Data Acquisition & Control product line

Apr 1999
 Established Axiomtek German office in Ratingen

May 2007
 Acquired ADS developing industrial displays and power supplies

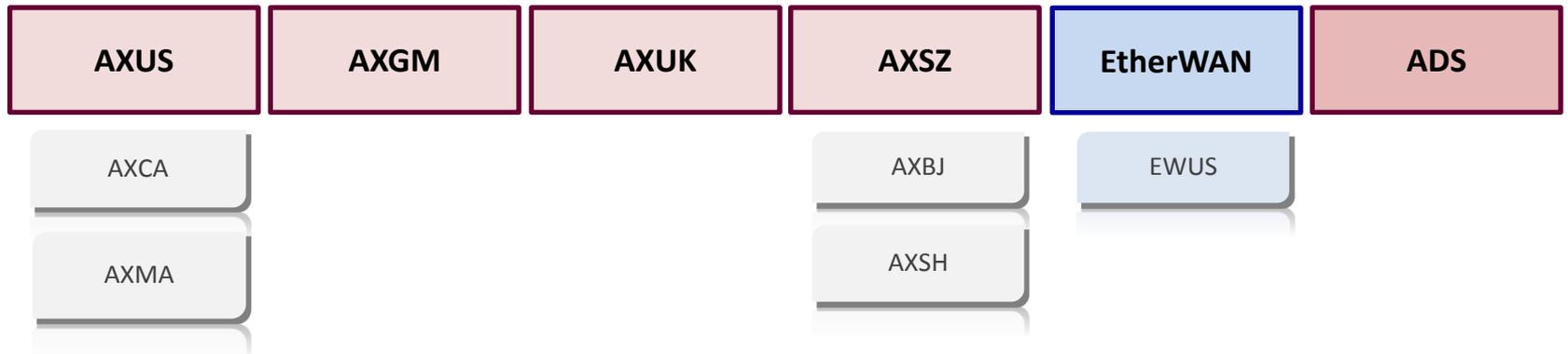


Group Organization And Business Strategy

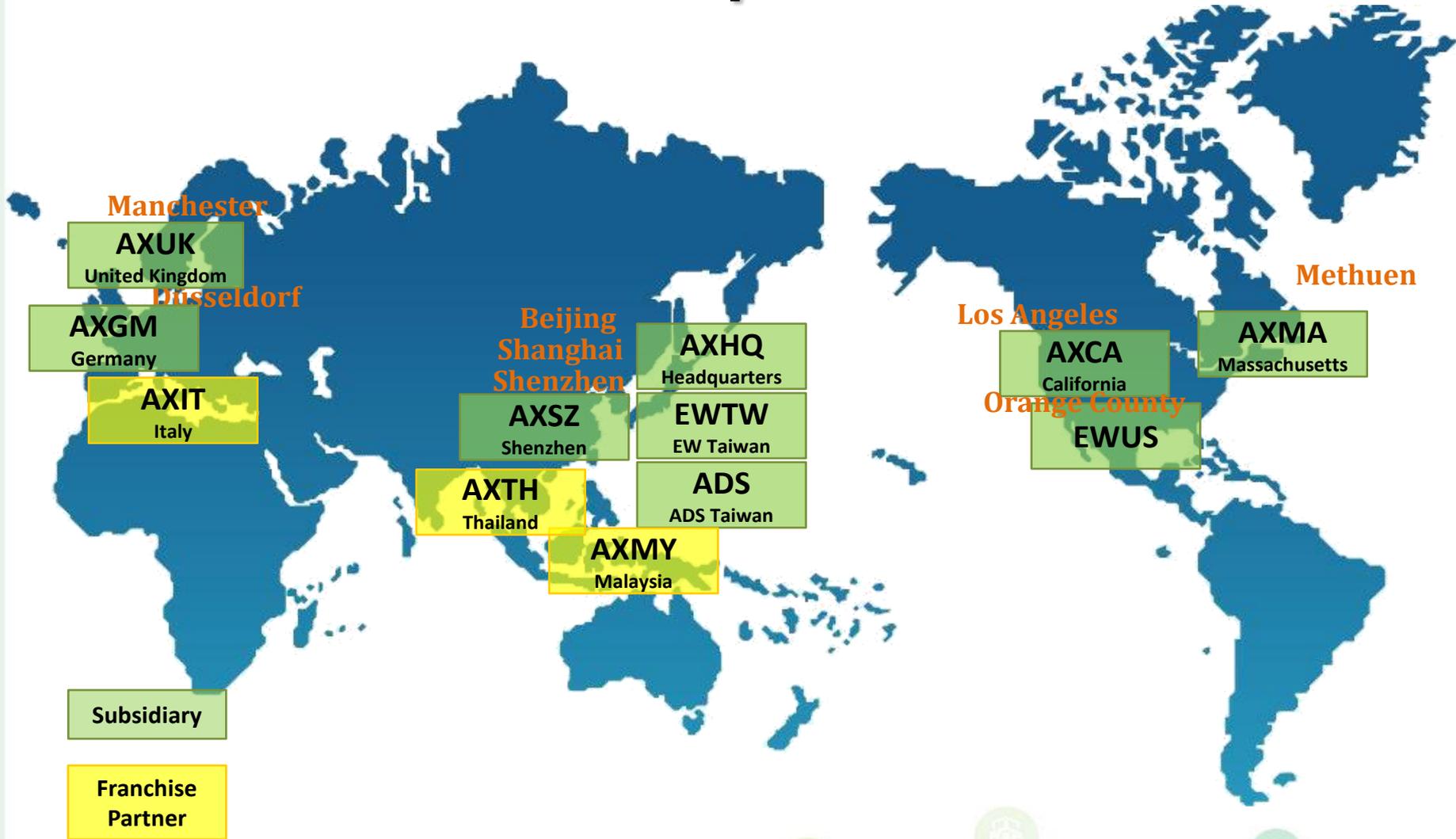


Global Organization

**Axiomtek
Group**



Global Operation



Group Business Integration



Networking

Security

ITS

Robot

Surveillance

Automation

Automotive

Transportation

Digital Signage

Aviation

Vertical Markets



Computing



Display & Power

Smart Energy

POS/Kiosk

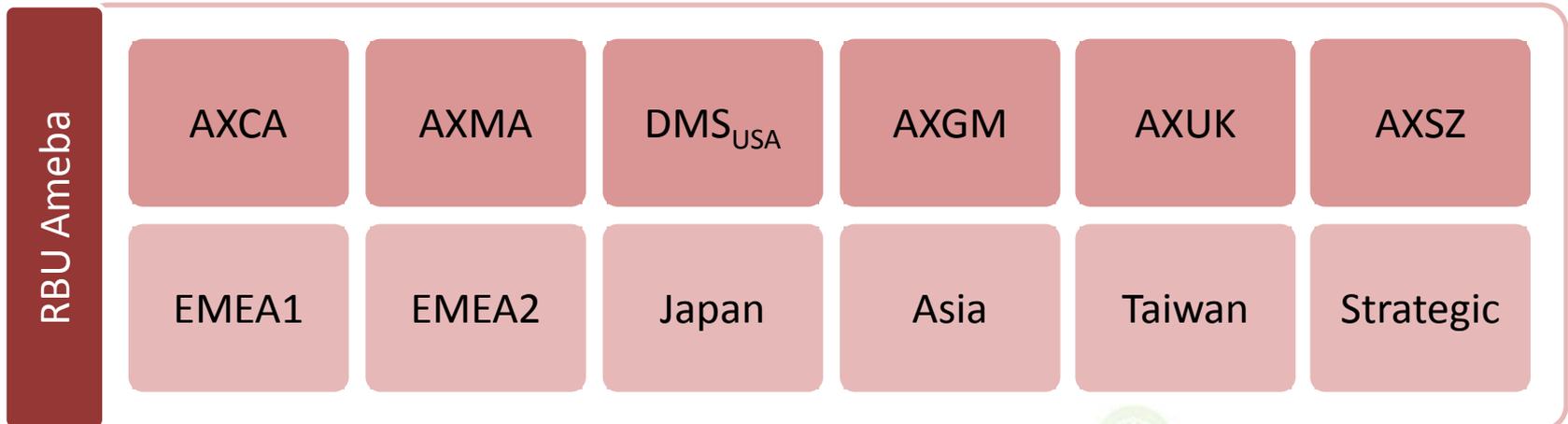
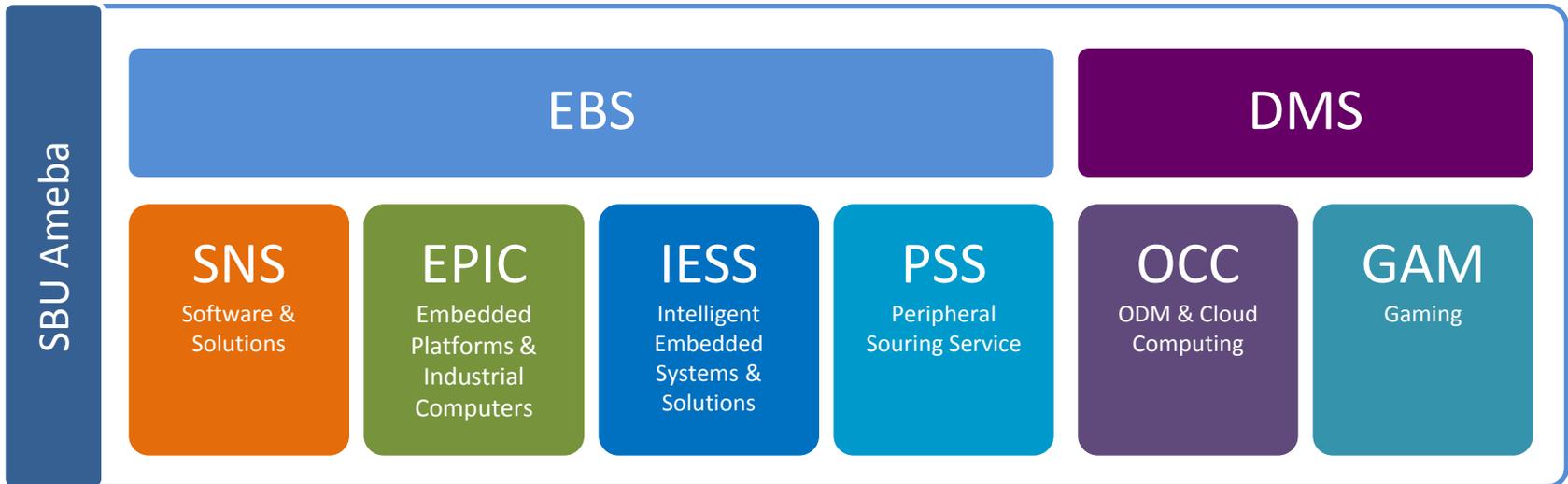
Medical/Healthcare

Military

Gaming

Channel Development for Embedded World

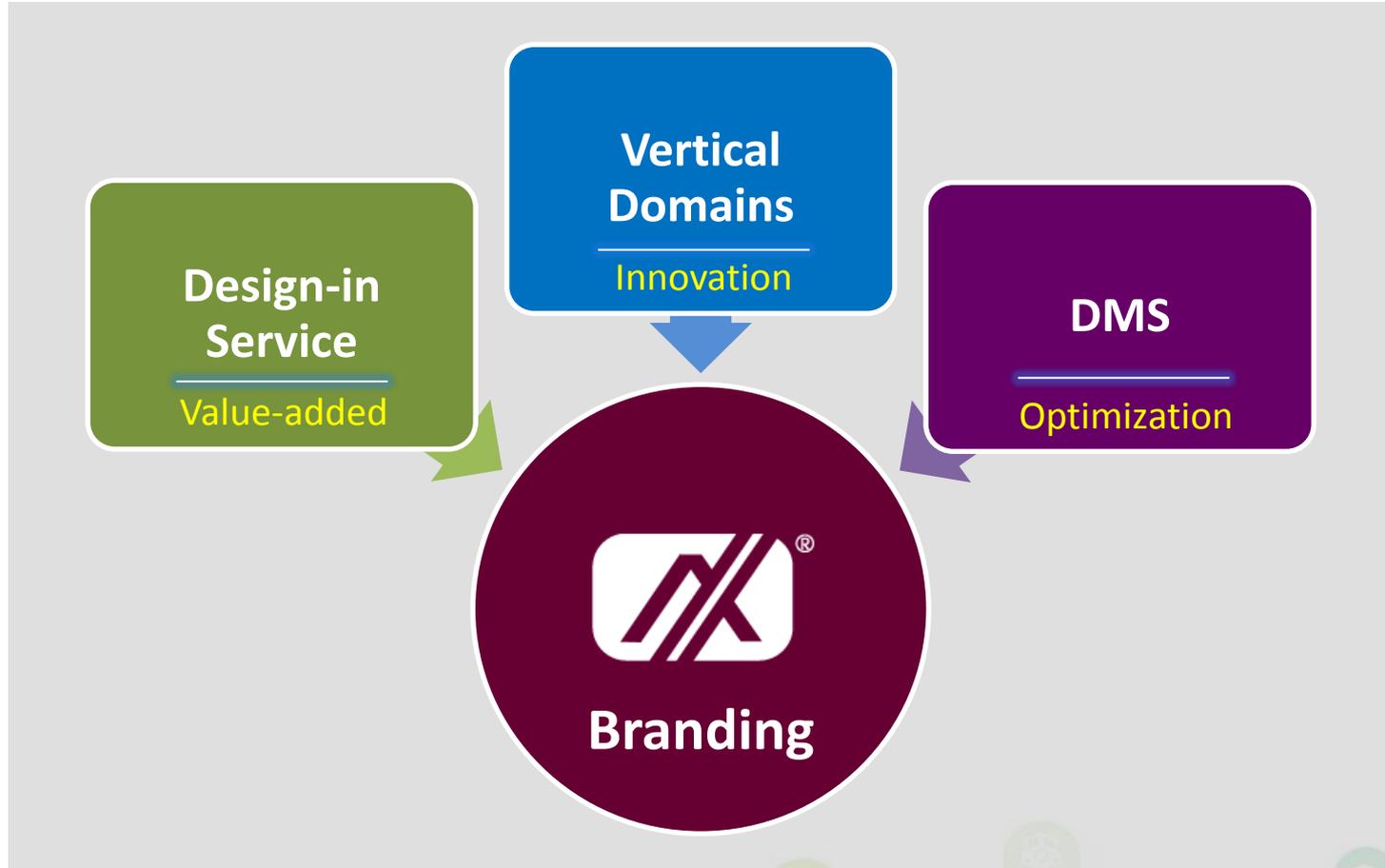
Axiomtek Ameba Organization



Business Models

Design-in Service & DMS: B2B, custom, quick services

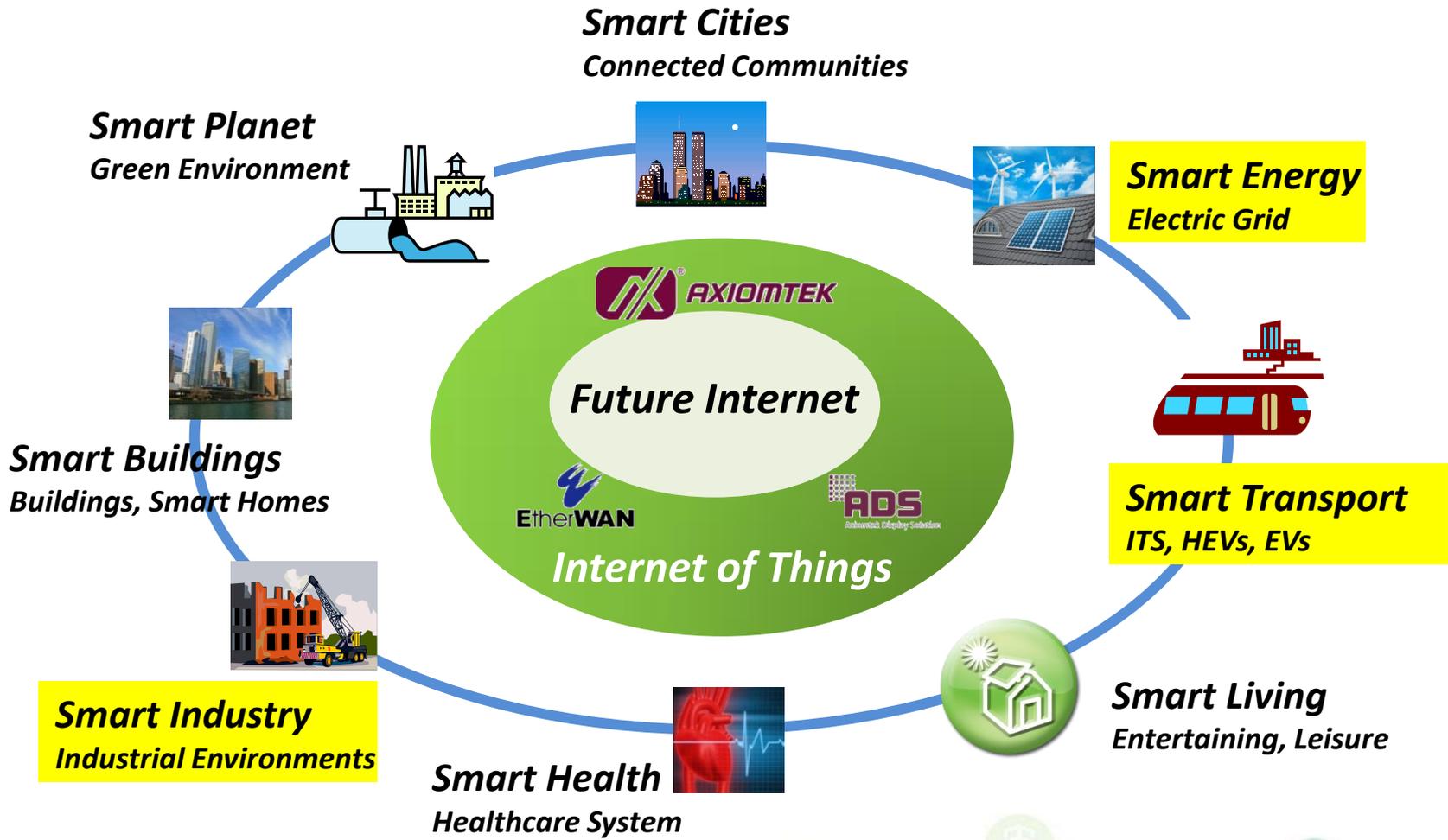
Vertical Domains: B2B2C, brand awareness



Products & Applications



Connected World thru IoT



What We are Working for IoT Platforms



Automation

- Approach Industry 4.
- Ethernet-based Soft-Vision and Soft-Motion
- Modular and expandable design for various applications



Transportation

- Main focus: Railway, rugged vehicle and marine
- Control, communication and security
- Embedded computing, industrial gateway and industrial networking
- EN50155, e-Mark, IEC60945, etc.



Energy & Utility

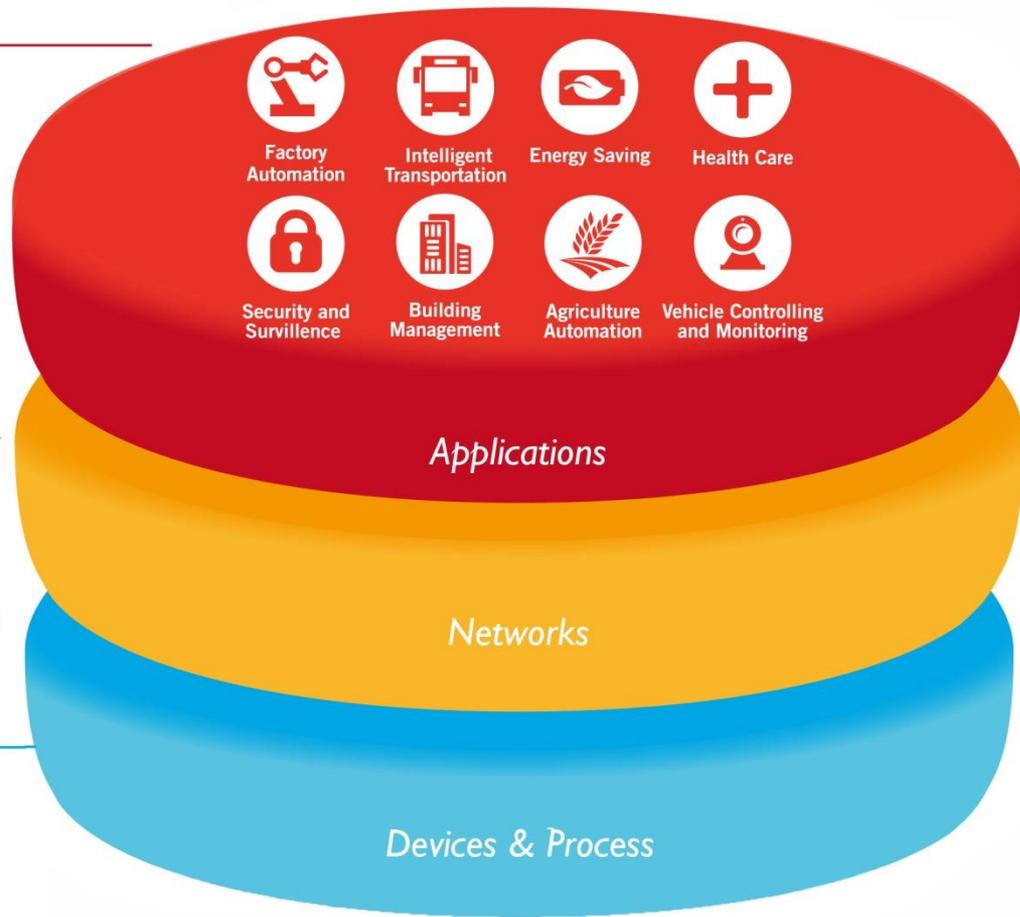
- Smart energy
- Remote monitoring and diagnosis
- Embedded computing, industrial gateway and industrial networking
- IEC61850, 1588, ATEX (EU), C1D2 (US), etc.

Product & Market

Axiomtek IoT Architecture

Applications

Factory Automation
Intelligent Transportation
Energy Saving
Health Care
Security and Surveillance
Building Management
Agriculture Automation
Vehicle Controlling and Monitoring



Networks

Industrial Firewall (IFW)
Industrial Gateway (ICO)
EtherWAN Converter (ICON)
EtherWAN Switch (ER58000 Series)
Remote Management Solution (AXView)

Devices & Process

Embedded Systems
Din-rail Embedded Controllers
Transportation Embedded Systems
Multi-touch Panel Computers

Axiomtek IoT & M2M Solution

Devices & Process

Transportation
Solution: Railway,
IVI, Marine

Smart Energy
Solution

EtherCAT Master
Controller

WLAN, WPAN

Gateway & Firewall

Industrial
Gateway

Industrial
Firewall

WWAN, WLAN

Industrial Networking

Industrial
Ethernet Switch

Ethernet
Extender

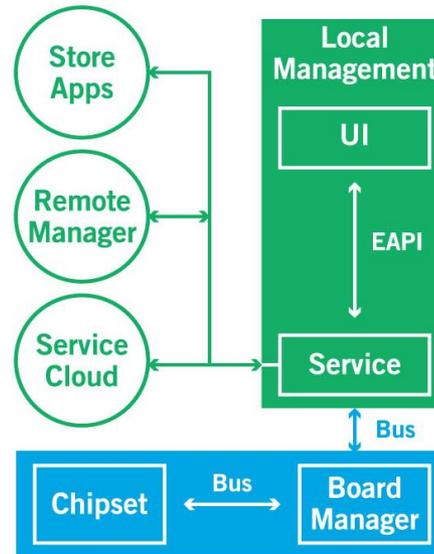
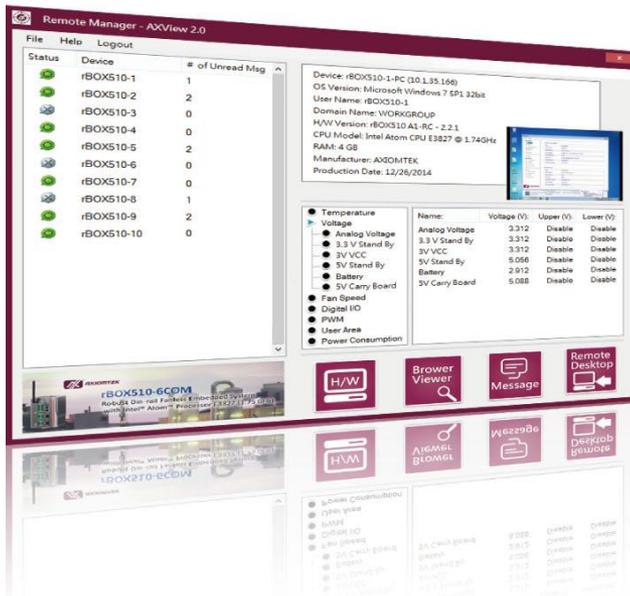
Media
Converter

Software

Intelligent
Management
Solution (AXView)

SCADA

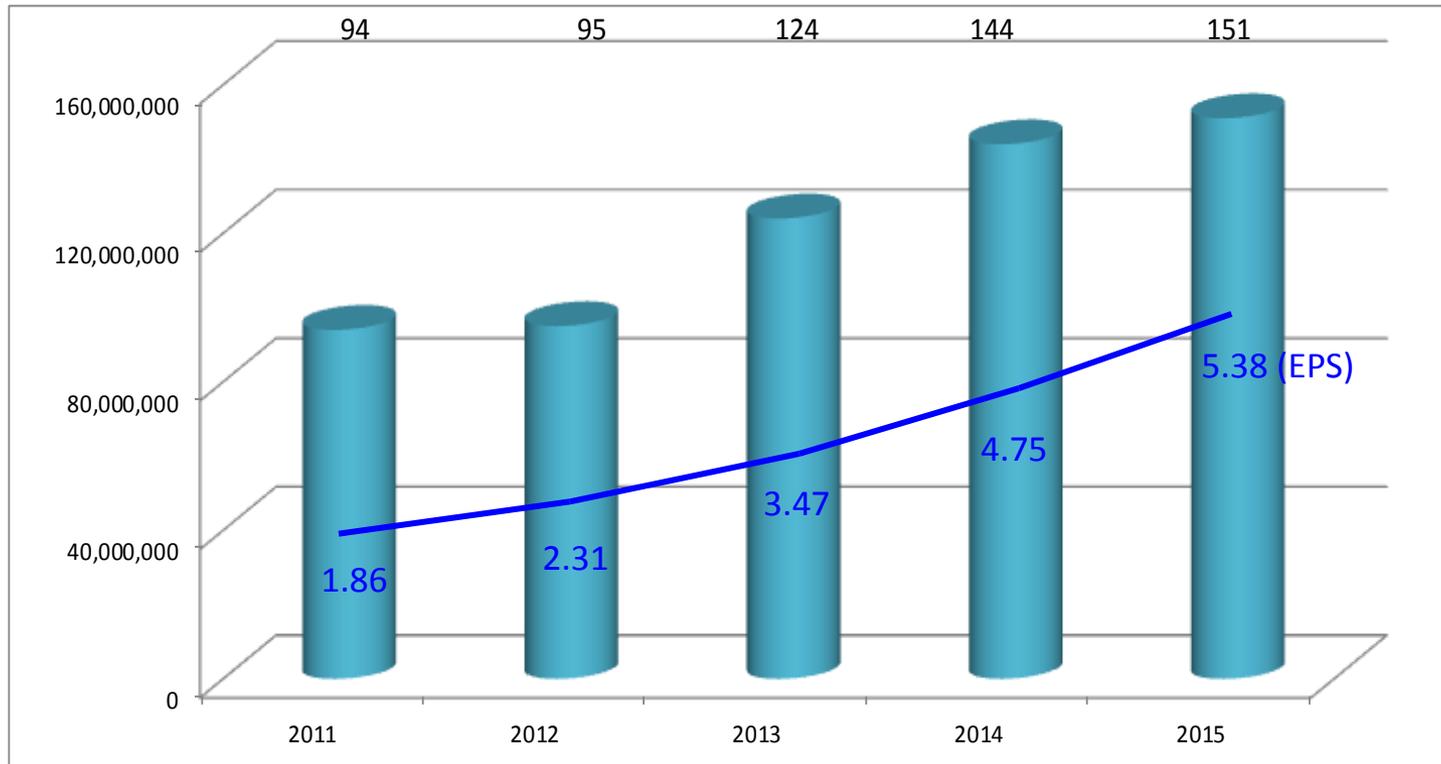
Intelligent Software



AXView 2.0 Intelligent Remote Management Solution for IIoT

- Local Hardware Monitoring
- Local SRAM Backup
- Remote Management
- Store Apps
- Service Cloud
- SNMP, MQTT, MODBUS, SNMP Trap, and Email

Consolidated Revenue (in USD)



Year	2011	2012	2013	2014	2015
Revenue (USD)	94 million	95 million	124 million	144 million	151 million



Thank You