



2021 First Quarter Investor Conference

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A decorative circular graphic on the right side of the slide. It features a green seedling with two leaves growing out of dark red soil. To the right of the plant is a circular inset containing a pie chart with segments in shades of orange, yellow, and red. The text 'The Passion of Doing Great Things' is written in a white, sans-serif font, curving around the bottom and left sides of the circular graphic.

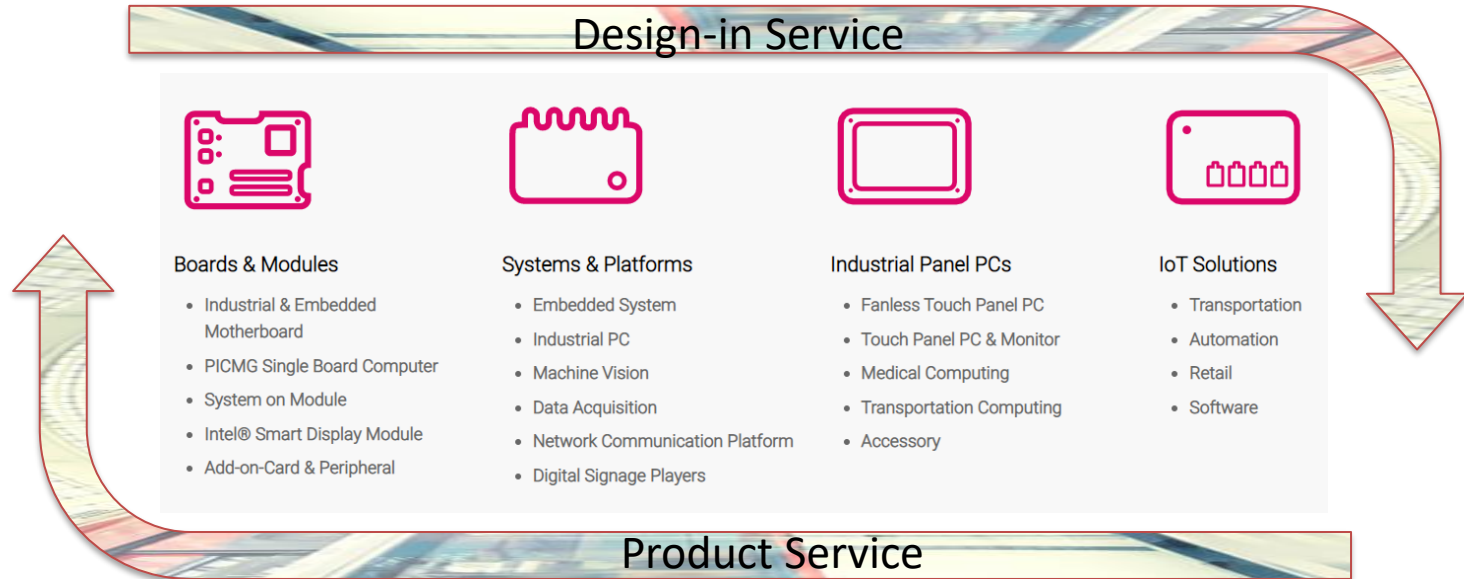
*The Passion of Doing
Great Things*



Company and Industry



Axiomtek is a leading design and manufacturing company in the industrial computer and embedded field. In order to strong our own technology capabilities, increase the brand core value and create a win-win situation for partners and shareholders, base on trend of Industrial Internet of Things (IIoT) and Industry 4.0, our creative concept of integrated services for embedded computing assures trusted delivery and valuable system integration from board-level design-in to system-level design for vertical markets in Automation, Medical, Smart Energy, etc. Our products are:



IPC Industry

Upper

- Components
- Semiconductor, Connector, PCB, Power Supply, Case, Storage....

Middle

- IPC manufacturer
- Board, Embedded System, Peripheral device

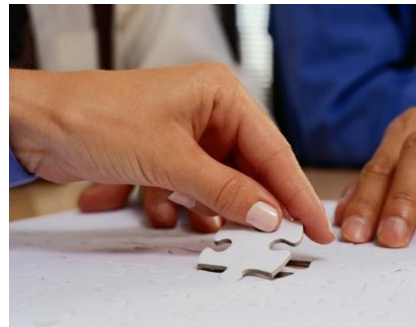


Lower

- Application
- System integration, Agent/VAR, Vertical Markets (Medical, Gaming, Transportation, Network Appliances....)

OUR Advantages

Axiomtek has experienced extraordinary growth over the past 30 years. Fueled by our passionate employees, we have leveraged decades of experience which has resulted in a vast portfolio of high value add solutions that we deliver to our trusted customers. We are committed to making long term investments to secure our place at the top of the industrial PC industry. This commitment has yielded a growing team of engineers including software, hardware, middleware and application engineers, that are second to none!



Long-Term Availability

Product Lifecycle Management and
Supply Chain Management



Domain- Focused Intelligent System

Design-In Service

Innovation and Fast Time-To-Market through
Axiomtek's Professional Design Engineering
Services

Domain-Focused Systems

To Enable Industry Leading Innovations



AIOT AUTOMATION

Machine Vision, HMI, Edge Computing, AMR, Industrial System

TRANSPORTATION

Surveillance & Security, PIDS, Driver Console & Management Gateway

NETWORK

IIoT Gateway, UTM, IPS/IDS, SD-WAN, Next Generation Firewall

RETAIL

Digital Signage, Interactive Kiosk, Self-Service Kiosk, IWB

MEDICAL

Medical Equipment & Device, Medical Imaging, AI Diagnosis

GAMING

Slot Machine, Electronic Table Game, PTS, Video Mixer



Axiomtek Global Operation

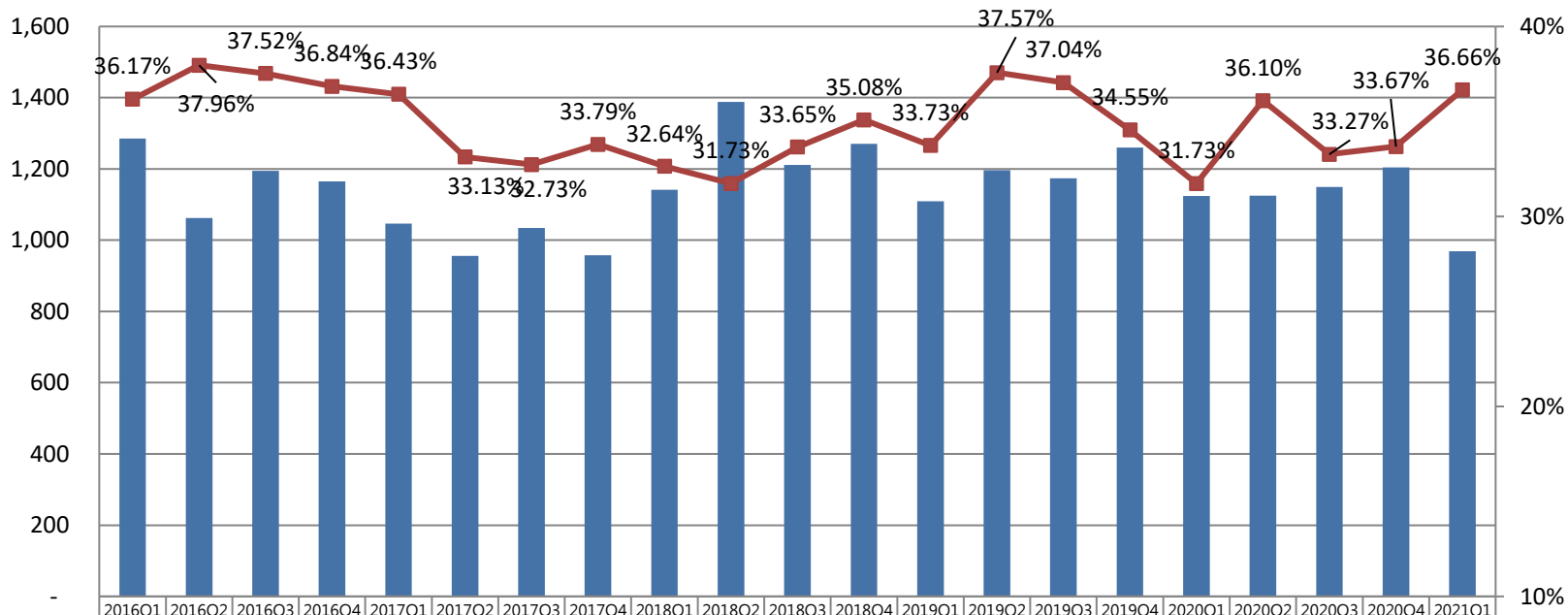
15 Sales offices
60+ Distributors
200+ Engineers
750+ Employees
\$156M Revenue





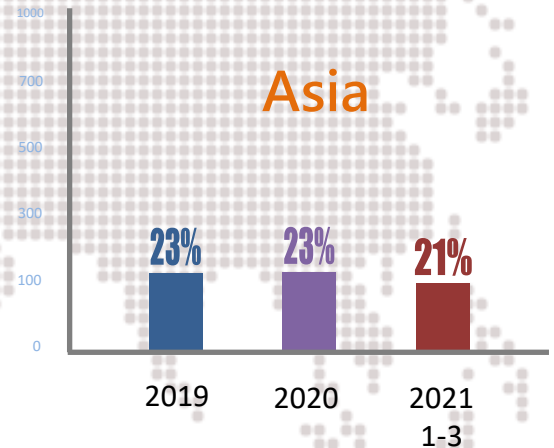
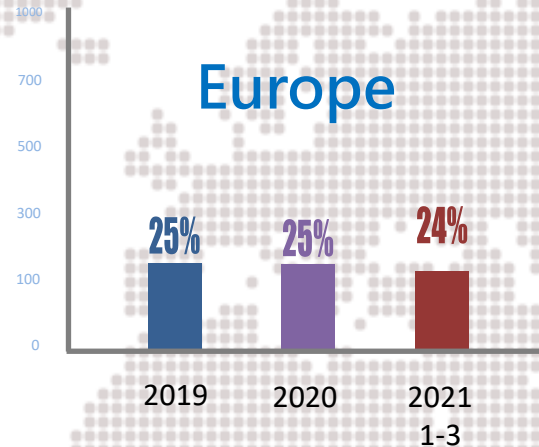
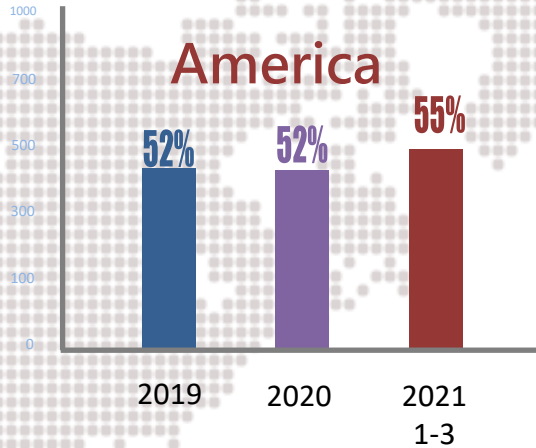
Financial Result

Quarterly Consolidated Revenue and Gross Margin

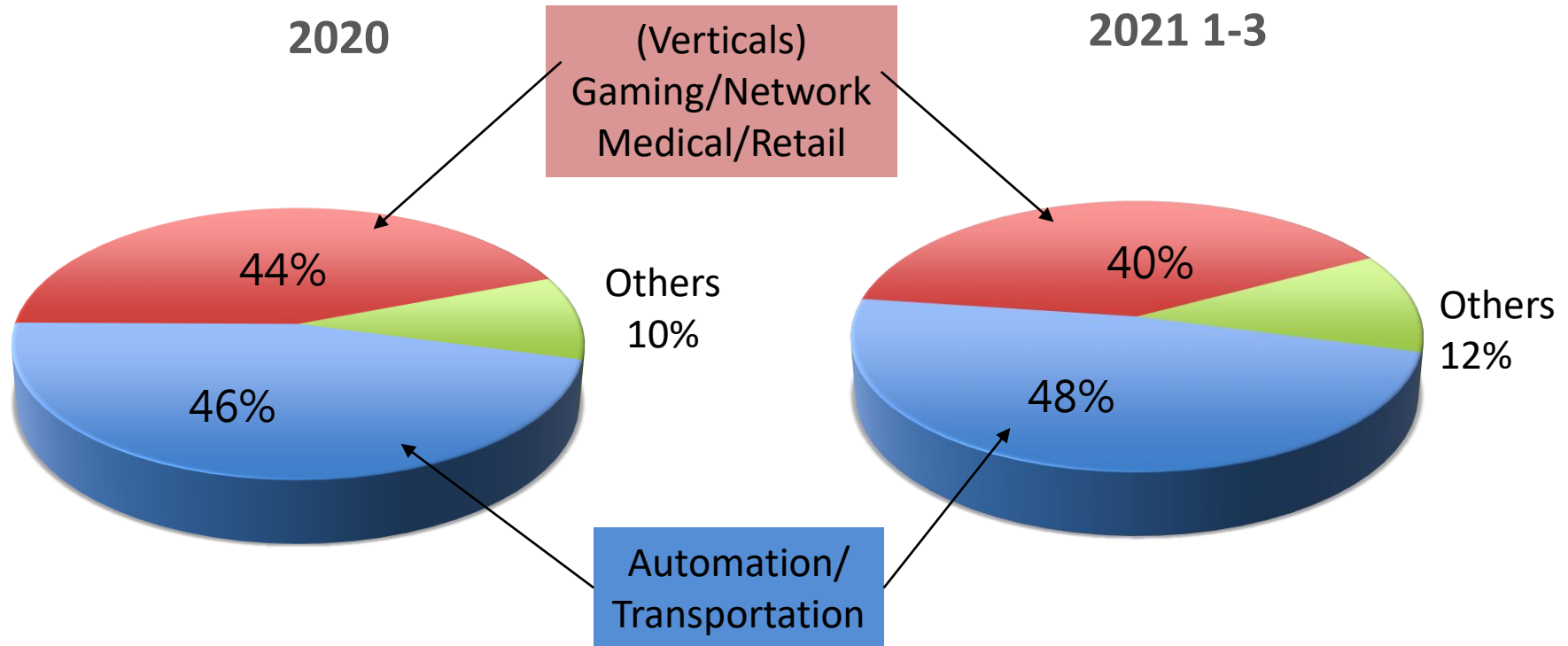


Revenue (Million)	1,285	1,063	1,195	1,165	1,047	956	1,034	958	1,141	1,388	1,211	1,270	1,109	1,196	1,173	1,260	1,124	1,125	1,149	1,204	969
Gross Margin %	36.17%	37.96%	37.52%	36.84%	36.43%	33.13%	32.73%	33.79%	32.64%	31.73%	33.65%	35.08%	33.73%	37.57%	37.04%	34.55%	31.73%	36.10%	33.27%	33.67%	36.66%
Net Profit %	8.61%	7.55%	7.95%	7.64%	2.89%	79.91%	8.84%	4.54%	7.27%	7.93%	8.08%	9.13%	10.50%	14.25%	8.63%	5.73%	5.99%	9.81%	5.30%	5.64%	12.34%
Operating Expense %	24.55%	29.07%	25.82%	27.63%	29.39%	27.75%	22.15%	27.65%	21.88%	20.46%	23.26%	23.19%	25.12%	25.63%	24.94%	24.98%	25.99%	24.55%	24.42%	24.82%	29.59%
Tax Rate	21.71%	24.55%	21.60%	28.69%	11.07%	7.48%	18.11%	18.03%	28.03%	44.28%	26.14%	27.59%	18.35%	20.97%	24.91%	30.00%	14.53%	31.12%	28.52%	22.98%	14.80%
Basic EPS	1.35	0.97	1.15	1.09	0.35	9.66	1.16	0.54	1.05	1.38	1.23	1.46	1.46	2.14	1.27	0.89	0.82	1.35	0.74	0.82	1.43

Product Revenue Breakdown by Geography



Product Revenue Breakdown by Application



The Passion of Doing Great Things

大膽轉身, 熱情串聯 | 追求卓越, 迎向冠軍

